Opening

"Hello Sir, main Sunita bol rahi hoon, TechTaur Digital, Jaipur se. Kya main [Name] se baat kar rahi hoon?"

"Sir, aapki enquiry receive hui hai Smart Lab App ke regarding — isliye maine ye call kiya hai."

👣 Step 1: Qualification + Screening

"Sir, aap currently lab operate kr rhe hain ya home collection center ?"

Say Yes :-

"Lab ka naam kya hai?"

"Aap kitne time se lab operate kar rahe hain?"

"Rozana approx kitne samples aate hain?"( ye online platform hai software nahi hai, product hai )

👣 Step 2: Product in 30 Seconds

"Sir, RedCliffe, Healthians, aur Dr. Lal PathLabs — inke naam to aapne sune hi honge."

"SmartLab bhi aisa hi ek digital platform hai jo hum aapki lab ke name se banate hain."

"Isme aapka khud ka app aur website hota hai — jisme customers test book karte hain, home collection schedule karte hain, aur reports directly phone pe download kar sakte hain."

👣 Step 3: Value in 30 Seconds

"Sir, aap app ke through offers, reports, aur test reminders automatically bhej sakte hain — jisse marketing ka kharcha kam ho jaata hai."

aur Aapko direct digital customers milte hain,

aur sath hi sath humare paas customer retention tools bhi hain — jisse aapke customers baar-baar aapki lab se hi test karwate hain.( Coupon s or offer s) "Volet points or ek phelbo app bhi jisme home collection boy Cross selling bhi kar skta hai and ek backend bhi (

Isse aapke operations streamline hote hain aur branding bhi strong hoti hai."

👣 Step 4: Action + Budget (Final)

Aur sir, agar aap aise system ko implement karne ka soch rahe hain, toh approx aapka budget kya hota?"

Main aapko Customer App, Phaloboo App, Website aur Backend ke demo videos share kar rahi hoon. Aap ek baar dekh lijiye, aur agar koi bhi query ho toh aap mujhe message drop kar dijiye. Mai apko uske according call arrange kar dungi.

"Thank you so much sir for your valuable time — main details abhi share kar deti hoon WhatsApp pe."

If did’nt tell the budget ; Sir, SmartLab App ₹2 lakh se start hota hai aur ₹8 lakh tak jaata hai — features ke hisaab se. Isliye main aapka approx budget jaana chahti thi, taaki mujhe ek idea mil sake ki main aapke liye kaunsa plan best rhega taki mein aapko suggest kar sakun.

Sir, apki sir se baat hui tha or sir ne apka is month mai agar aap final karte hai to apko 10% ka offer diya

. Sir app 25% amount pay kr ke isse deal ko lock kra skate ho